



# Salesforce Integrations

## Top Tools List

We've created a list of top tools to integrate with your CRM. In the interest of being transparent, not all of the following are cheap or free options, and CloudKettle has a bias towards Salesforce as a registered Salesforce partner. While we truly believe Salesforce and the following platforms are the best, we like to be open about our affiliation. Furthermore, this list is based on what we feel the best products overall on the market are, which may not be what's best for your specific company.

### Internal Collaboration

- **Chatter** (free with Salesforce)

### Click to Chat

- **Olark**

### Customer Success

- **Desk.com**
- **Intercom**
- **Gainsight** (pure Customer Success)

### Data Integrity

- **Data.com** (native to Salesforce)
- **DupeCatcher**  
(free – catches duplicate leads)

### Accounting

- **FinancialForce** (more than just an Accounting platform, but it does this as well)
- **Xero, QuickBooks** and other platforms have paid integrations via tools like **Workato** and **Breadwinner**
- **Sage Live** (relatively new, but built natively on the Salesforce platform)

### Quote to Cash

All three of these tools extend far beyond simple Quote to Cash and are some of the most installed and highest rated apps on the AppExchange.

- **Steelbrick** (now owned by Salesforce)
- **Apptus**
- **Kugamon**